

# Building Relationships

1. Identify your legislator
2. Send an introductory letter or email (or call!)
3. Look for opportunities to meet in person (community events)
4. Invite them to tour your pharmacy or practice site
5. Engage your state and national pharmacy associations
6. Participate in 'Day at the Capitol' events
7. Be a resource/pharmacy expert for your legislator
8. Consider offering campaign support
9. Ongoing commitment—takes time to continue to develop



**Step 1**  
Identify your legislator



Use a legislator look-up tool to find your state & federal reps.

**Step 2**  
Reach out!



Send an introductory letter or email, call their office.



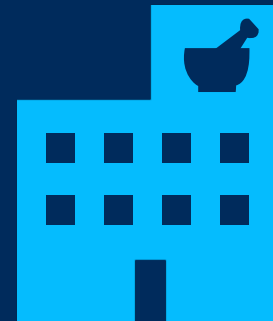
Invite them to tour your pharmacy or practice site.

**Step 3**

Look for community events, other opportunities to meet

**Step 4**

Invite them for a tour



**Step 5**

Work with Associations



**Step 6**

Participate in 'Day at the Capitol' events at the state and federal level

**Step 9**

Commit! This is an ongoing, long-term commitment



Connect with your state & national pharmacy assoc.

Be a resource/pharmacy expert for your legislator



**Step 8**

Consider offering campaign support



**Step 7**

Be their expert!



**Our Independent Voice**

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